

WILLOW LABORATORIES IS TURNING 15!



A Letter From The President

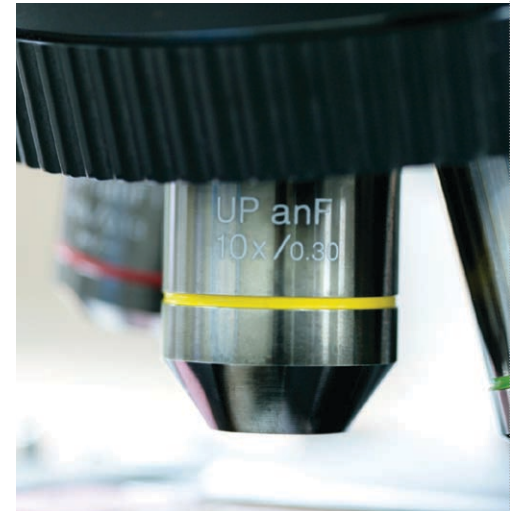
As Willow Laboratories celebrates our 15th year in business, I want to take this opportunity to thank all of our employees and clients for our success and growth. When we began in 1995, we had 3 full-time employees and occupied 2000 square feet of laboratory and office space in downtown Lynn. When Willow began, it was my goal to become the premier drug testing company in Massachusetts; little did I know that 15 years later we would be operating in many states throughout the country. We started with a simple philosophy, provide high quality drug testing services with a fast turnaround time and never compromise the integrity of the test by cutting corners. As a substance abuse treatment clinician in private practice for 13 years, I relied on drug tests for my patients in order to create effective treatment plans. I was continually frustrated with the quality and timeliness of these drug tests and decided to develop a more effective method of drug testing to help substance abuse providers like myself.

As we complete our fifteenth year of operation, we have grown to a company of over 150 employees and occupy 90,000 square feet of laboratory and office space. We have maintained our Lynn roots and remain dedicated to our staff and to the clients that we serve. Because of our growth, Willow Laboratories has become a major benefactor of local and national charitable organizations. It has always been our goal to give back to the community and with our continued growth, that commitment becomes even stronger. I am very proud of the company that we have built and once again want to thank our dedicated staff and clients. I anticipate our future to be strong and pledge my commitment to be a leader in the drug testing field.



Brian J Strasnick PhD, JD
President & CEO

“We started with one simple philosophy, provide high quality drug testing services with a fast turnaround time and never compromise the integrity of the test by cutting corners.”



WILLOW NEWS

Now in its 15th year, Willow has instituted many positive changes throughout the organization that will benefit treatment providers directly. Our laboratory operations have expanded categorically and testing capabilities have increased to include new methodologies, such as pregnancy testing, as well as enhanced drug classes. Our research and development team has been working diligently to explore and implement advanced testing procedures that ensure the highest degree of accuracy and efficiency for our clients.

While new opportunities to improve and expand our services continually present themselves, Willow is staying ahead of the curve by working to create testing methods that adhere specifically to the treatment of addiction. Our toxicologists work with the client directly to ensure that they are educated on what to be looking for on a patient by patient basis. Drug testing is a vital tool both in a patient's recovery, and when ensuring that patients are taking their medication as prescribed according to their treatment plan. Willow makes sure to work with its clients on how to use drug testing strategically to aid in the treatment process. Working with clients to ensure efficiency is, and always has been, of the utmost importance to us.

NEW SERVICE PROFILE

While maintaining its roots, which is to provide quality and timely drug screens for addiction treatment programs, Willow has steadily entered the pain management and prescription medication segments, as well. The use of laboratory-based drug testing plays a very intricate role in any physician's prescribing practices.

Drug testing ensures that a patient is complying with their prescribed medication, and not diverting or abusing it. In addition, many prescribed medications can cross-react with another narcotic (or alcohol) that is in a patient's system, which can have very serious consequences. The screening formats offered at Willow Labs understand these circumstances and are developed with them in mind. Willow will continue to work with our clients to create the specific testing options that will meet their individual needs.

Drugs-of-Abuse Testing Offered at Willow Labs:

- » *Amphetamines*
- » *Barbiturates*
- » *Benzodiazepines*
- » *Buprenorphine*
- » *Cocaine*
- » *Ecstasy*
- » *EtG (Metabolite of Alcohol)*
- » *Ethanol*
- » *Fentanyl*
- » *Ketamine*
- » *LSD*
- » *Methadone*
- » *Methamphetamine*
- » *Opiates*
- » *6 – Acetylmorphine*
- » *Oxycodone*
- » *PCP*
- » *Propoxyphene*
- » *THC*
- » *Tramadol*
- » *Gabapentin*
- » *Carisoprodol*
- » *Sertraline*
- » *Nicotine/Cotinine*
- » *Dextromethorphan*
- » *Methylphenidate*



THE WILLOW LABORATORIES' MISSION STATEMENT

At Willow Laboratories we offer quality testing, along with accurate and timely results. We have one simple goal: To provide the highest quality of services with the latest technological advances to aid in the diagnosis, treatment and prevention of substance use and abuse. Willow's philosophy has been to strive to educate its clients and the community on the benefits of routine drug testing in substance abuse treatment, prevention and rehabilitation. Here at Willow we fully understand that behind each specimen stands a real person with real consequences and we have made it a standard to use drug testing not as a punitive measure, but as a vital aid in the recovery process. By adhering to the philosophy of Respect, Integrity, Education and Accuracy; we continue to excel in the field of substance abuse testing and confirmation.

“respect, integrity, education and accuracy...”

Key Services

Willow Labs is proud to offer the following set of key services that have allowed us to achieve the goals set forth in our Mission Statement and Philosophy:

- » PhD level (Board Certified) Toxicologists that are on-call 24 hours a day, 7 days a week for immediate interpretation of testing results
- » PhD (Board Certified) substance-abuse specialists
- » 24 hour turn-around time of initial screening test results
- » GC/MS (Gas Chromatography/ Mass Spectroscopy) and LC/MS (Liquid Chromatography/Mass Spectroscopy) confirmation - IN-HOUSE
- » Test results that are available via online, secure fax, email, and EMR
- » Third-Party billing options
- » EtG testing - the metabolite of alcohol. This allows us to detect alcohol for up to 5 days.
- » Specialty testing includes: Gabapentin, Fentanyl, Tramadol, Dextromethorphan, and Methylphenidate
- » We also will provide overnight shipping via Fed-Ex or UPS